annual report and accounts 2006



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PRESIDENT'S REPORT 2006:

microfinance sector and the bank's performance for the year ended December 31, 2006.

The provision of financial services to low income households is critical in reducing poverty and this is a cater to microfinance clients. reality that is much better understood today by policymakers around the globe and promoting greater Khushhalibank continues to lead and is the largest access has become a part of the International development agenda, including achieving the Millennium Development Goals.

at the Government level to ensure that their macroeconomic, fiscal and regulatory policies and frameworks support rather than stunt the availability of microfinance with the overarching objective of developing a financial sector that is Inclusive and where (24%) and asset purchase (3%). majority of the population has access to affordable financial services.

The financial sector landscape is witnessing emerging microfinance Institutions challenge conventional wisdom by innovating and expanding outreach at an unprecedented pace with Institutions in Asia leading the way in terms of outreach and scale, while institutions in Latin America dominate in terms of performance with nearly a third of the top performers located in the region. The remaining institutions are spread across Africa, Caribbean, and Eastern Europe.

The microfinance sector in Pakistan has recorded substantial growth over the past six years as an outcome of a conducive policy and regulatory framework as well as supportive Investments undertaken by the Government of Pakistan towards the developments of Acquisition and retention of skilled pool of human the sector.

This is evidenced by the increase in the number of retail Institutions, more than ten fold increase in number of clients to nearly a million over the period, entry of green field specialized microfinance bank's, diversification in products and expansion in distribution network across some of the most resource constrained functions. regions of the country.

rural while newer players prefer to expand more in urban territories and the six specialized microfinance bank's as a group having the largest proportion of microfinance clients in the market.

It is my privilege to present an overview of the These developments have encouraged the evolution of a meso sector such as microfinance networks, rating agencies, top audit firms having enhanced their capacities to engage with the microfinance industry as well as deepening of the central bank credit bureau to

> microfinance Institution in the country in terms of its network, clients and portfolio.

The bank has a presence in 85 districts of the country Therefore, efforts are underway to secure commitment's through a network of 73 branches and 37 service centers and a total of 280,526 active clients at the end of the year with cumulative disbursement of PKR 9.4 billion. The portfolio is pre-dominantly rural distributed across agriculture (43%), livestock (30%), enterprise

> Expanding access to low Income households across marginalized territories remains a priority and highlights of the year were the opening of two branches Khyber and Kurrum agencies in Federally Administered Tribal Area besides launch of a network across the eight district affected by the earthquake in North West Frontier Province and Azad Jammu and Kashmir under the Emergency Livelihood Restoration Program funded by the Government of Pakistan.

> The business strategy pursued portfolio consolidation and maintaining momentum in terms of client growth which contributed towards improving sustainability of the Institution with a greater focus on improving client service and retention.

> resource remains a challenge within any fast expanding Institution operating in a dynamic financial sector environment and our endeavors during the year were to ensure that fresh resource is available in the pipeline at all times while strengthening the mid level tiers across units with particular emphasis on Information Technology, Compliance and Banking Operation

The Microfinance Sector Development Program of the The outreach within the sector remains pre-dominantly Government of Pakistan is scheduled to conclude by June 2007 and it is now time for us to reassess our strategic options in the light of our critical volume, a reasonable delivery channel and polices that have been put to test in varying market conditions.

While the sectoral environment is certainly more conducive it does continue to mushroom competition prompting for strategic alignment with the emerging conditions by expediting the launch of full-service banking in both rural & urban areas of the country.

It is with this perspective that we intend to undertake a rigorous planning exercise to formalize a medium terms plan that will guide the bank towards transformation from a credit only institution to a full service retail microfinance bank which is sustainable and able to respond effectively to market challenges and opportunities.

The JCR-VIS credit rating agency's review in 2006 reaffirmed bank's credit rating at "A-" for the long term and "A-1" for the short term with a positive outlook.

I wish to conclude by recording my appreciation to all stakeholders for supporting our endeavors over the years.

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M. Ghalib Nishtar President

March 31, 2007

AUDIT COMMITTEE REPORT 2006:

Audit Committee could not convene during the year Internal audit department initiated a compliance due to change in incumbency of its chairmanship and function as per directives of Audit Committee including

strengthening of the Internal Audit Department (IA) in quarterly reporting to SBP as well since September terms of capacity building of IA staff, implementation of Audit manual, enhancement of audit programmes for branches and Corporate Office audits, development Corporate Office departments too. Follow up frequency of new risk assessment frameworks and execution of for branch audits increased from quarterly to monthly planned activities vis-‡-vis targets.

As per reports, Internal Audit Department closed the year 2006 not only as planned but exceeded at various counts as appended below:

Audit Type/Activity	Target	Achievement Achievement%			
FullScopeBranchAudits	64	65 102%			
SurpriseBranchAudits	8	106	131%		
CorporateOffice departments	11	10 91% {Audit of HDI megentith Res fundameneged}			
[Tsystemateview	5	Fundbrattertettettettungte regularauditsoftheconcerned dipatimetisowerepinaktiaf setmeievermänependigule trionaektikuljoffAudur			
Policy/Proceduralreviews	5	Naged dee a large poid request of the management			
Special inquiries / investigations	28	Nageogladeeco.techapeopeoid request of the management			

As per directives of the Audit Committee, during its meeting held in December 2005, to develop a branch Audit plan for year 2007, already submitted to BoD; Risk Rating model based on broad areas of coverage. encompasses 84 branches for full scope audit and 109 Audit department developed Risk Rating models for branch Surprise & Full Scope Audits segregating branch functions into three border areas i.e. operational, financial and credit & sales. The new risk assessment systems for review. approach implemented accordingly during the year. A similar approach developed / adopted for management audits of Corporate Office departments. Annual Report was also issued to the management highlighting major control weaknesses, reasons and recommendations for adoptation.

While approving audit plan 2006, Audit Committee March 31, 2007 had emphasized the need of quality assurance of audit functions. During the year department started a feedback system from the auditee on the quality of IA product / services and based on that feedback audit approach remained dynamic during the year. An internal review of IA operations has also been completed, which helped the department to further strengthen its functions.

all matters were referred to the Board of Directors. policy development, operating procedures, database and various reporting formats. Initially scope of work The year in review witnessed efforts focused towards covered IA / SBP audit reports and commenced its 2006. Similarly, department strengthened its follow up process on IA reports and started a follow up with during last quarter of 2006 and being expected to maintain during 2007. Additionally, a framework is under process to enhance the scope of compliance to statutory, legal and prudential regulations. The compliance status for the year 2006 given as under:

Audit / Inspection Reports	ComplianceStatus
SBPinspectionreport2005– pertainingtobranches	100% of report complied
SBPinspectionreport2005– pertaining to Corporate Office	48% of report still open
IAreports 2005(Both:surprise &FullScopebranchAudits)	99% of the reports complied
lAreports 2006 (FullScopebranchAudits)	47% of the reports still open {Open mostly due to audit execution in 3rd & 4th quarters}
lAreports 2006 (SurprisebranchAudits)	21% of the reports still open

branches for surprise audit. All 10 Corporate Office Departments/ Units & 6 Regional Offices / Sales Hubs identified for management audits and 5 information

Shaharyar Ahmad Chairperson Audit Committee



NON-SHAREHOLDING - INDEPENDENT DIRECTOR'S REPORT 2006:

Stakeholders are increasingly realizing that greater terms of client outreach during the period in review. financial sector access contributes towards economic growth and creating opportunities that have a positive Social Mobilization impact on poverty reduction hence, microfinance (MF) that targets the marginalized segments of the Under MSDF framework, KB adopted two pronged population is an effective tool for poverty reduction. strategy to expand its alliance operations:

Khushhalibank (KB) has played a lead role in assisting stakeholders in the development of policy, frameworks and guidelines for Microfinance sector leading to greater transparency and institutional diversity within the Industry in Pakistan. With the support and investment of the Government of Pakistan, KB has been successful in catalyzing the environment for growth of microfinance in the country and since 2001 has become the one of the fastest growing micro-credit provider and emerged as the country's largest Microfinance institution with nationwide presence and outreach.

Over the years KB has endeavored to balance the achievement of double bottom line objectives i.e., reaching the poor while becoming financially sustainable over a deferred timeline by achieving scale of operations.

Following are some specific highlights of the year 2006:

Strategic Framework and Good Governance

To ensure good governance practices in KB and facilitate the functioning of the Board, Steering Committees of Board of Directors (BOD) have been constituted to provide strategic directions to various operational areas. Social Sector Committee (SSC) is one of such committees looking after the delivery of social sector services by KB under MSDF and CIF frameworks of the Central bank.

In the year 2006 one of the three members of the committee resigned and a new member has been inducted onto the committee. KB also strengthened . its Social Sector Development Unit (SSDU) by deploying additional human resource.

KB-NGO/SP Alliances for Social Intermediation Services

- Identify and engage new Service Providers
- Expand scope of contracted Service providers in existing and new locations

KB engaged eight (8) Non-Governmental Organizations for delivery of social intermediation services in 2006. Reviews of alliance operations with all partners were conducted to monitor the quality of alliance partnership program and ensure smooth operations by identifying and resolving bottlenecks and issues. Streamlining of systems & procedures and compliance with policies remained in focus during the year. Despite high potential low increase in client generation was observed in some locations due to the fact that District/Tehsil Service Centers reached the maximum benchmark for client as set by State bank of Pakistan under mobile banking guidelines, however, the matter is now being reviewed with the central bank:

Status update on KB-NGO Partnership:

- •Alliance Operations was increased from 25 to 34 locations
- Client generation increased from 21,740 in 2005 to 27,173 in 2006.
- Gender ratio is 19:81 (F: M) for new clients.
- Cumulative clients generated since inception by service providers are 85,050 organized into 10,848 Community organizations with a gender ratio 37:63 (F: M).
- Pricing: Microfinance Social Development Fund committee revised the client acquisition/mobilization fee from Rs.750 per client since Inception to Rs.1,000 per client.

Small Infrastructure Projects (SIPs)

KB continues to strive for enhancing outreach to the SIP's implementation which was slow in Initial years marginalized segments of the population both directly gained momentum in 2005 but the Government of as well as through alliance operations with Non- Pakistan (GOP) decided to close the Community Governmental Organizations and was successful in Investment Fund (CIF) and available funding was diverted achieving horizontal as well as vertical expansion in towards the Earthquake Livelihood Restoration Program.



Due to diversion of CIF, clients did feel deprived as their recognition award of Rs. 20,000. Similarly, another small infrastructure needs were being instantly met client from Quetta won the Regional Urban Runnerout of this facility; however, the GOP is allocating up entrepreneurship award of Rs. 50,000 and her credit sufficient resources for these schemes under the officer won the loan officer recognition award of Khushhali Pakistan Program.

SIP's cumulative status as of 31December 2006 is given Overall Social Sector Development function continues hereunder:

vpes/Description 'otal Roads&Bibliges 159 113 35 11 Familitigation 595 152 12 759 157 Domestid/VaterSupply 199 Ж 16 Diainage&Severage ങ 30 5 98 SchooBuilding 36 ß 2 51 Rural: Electrification, Computer Centre, PCO & CommunityHals&others 289 101 10 400 Total 1,253 357 56 1,666

Rs.15,000.

to support the expanding role of KB in the delivery of financial services.

Samina Rizwan Member Social Sector Committee

March 27, 2007

Earthquake Livelihood Restoration Program (ELRP)

In order to respond to the aftermath of the earthquake, KB formulated an Earthquake Livelihood Restoration Program across eight of the affected districts in NWFP and AJK. Public advertisement in national newspapers ware released in December 2005 for identification and engagement of Service Providers (SP) to provide social Intermediation, vocational, technical and Small Infrastructure services to the bank's clients. However, no service provider could qualify the eligibility criteria as most were either very small Non-Governmental Organizations or Community based Organizations with capacity limitations whereas others were already well funded and engaged by the Government and the Donors in the relief operations. Accordingly, we readvertised in 2006 and the response is more encouraging and we expect to deploy the qualifying service providers shortly.

Entrepreneurship Awards to KB's Clients and Staff:

Citigroup micro entrepreneurship award program aims at illustration and promotion of effective role that microfinance plays in poverty alleviation around the world. In particular, the program seeks to generate recognition for the extraordinary contributions that individual micro entrepreneurs have made to the economic sustainability of their families as well as their communities.

The 2006 event recognized KB by declaring one of the bank's clients from Faisalabad as winner of the Best National Female entrepreneur award of Rs. 150,000 and her Credit Officer, the National best loan officer

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AUDITOR'S REPORT TO THE MEMBERS:

We have audited the annexed balance sheet of Khushhali Bank (the Bank) as at December 31, 2006 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof for the year then ended, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Bank's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with approved accounting standards, the Khushhali Bank Ordinance, 2000 and the Prudential Regulations for Microfinance Banks/Institutions. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) in our opinion, proper books of account have been kept by the Bank as required by the Khushhali Bank Ordinance, 2000 and the Companies Ordinance, 1984;
- (b) in our opinion:
 - (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Khushhali Bank Ordinance, 2000 and the Prudential Regulations for Microfinance Banks/Institutions, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
 - (ii) the expenditure incurred during the year

was for the purpose of the Bank's business; and

- (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Bank;
- in our opinion and to the best of our (C) information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and give the information required by the Khushhali Bank Ordinance, 2000 and the Prudential Regulations for Microfinance Banks/Institutions, in the manner so required and respectively give a true and fair view of the state of Bank's affairs as at December 31, 2006, and of the profit, its cash flows and changes in equity for the year then ended;
- (d) in our opinion no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

Islamabad

31 March 2007

Upme Macentali

KPMG Taseer Hadi & Co. Chartered Accountants



Balance Sheet as at 31 December 2006

	NOTES	2006 (Rupees)	2005 (Rupees)
		-	-
ASSETS			
Cash and balances with SBP and NBP	6	318,971,575	487,180,429
Balances with other banks	7	697,327,240	821,929,844
Lending to Financial Institutions	8	1,242,500,000	840,000,000
Investments - net of provision	9	1,369,416,056	1,373,236,435
Advances - net of provisions	10	2,082,483,915	1,847,625,559
Operating fixed assets	11	199,676,508	219,293,083
Other assets	12	889,760,380	536,705,827
Deferred tax asset	13	47,338,151	37,549,895
Total Assets		6,847,473,825	6,163,521,072
LIABILITIES			
Borrowings	14	(4,886,754,322)	(4,221,128,654)
Other liabilities	15	(88,020,862)	(61,914,804)
Total Liabilities		(4,974,775,184)	(4,283,043,458)
NET ASSETS		1,872,698,641	1,880,477,614
REPRESENTED BY			
Share capital	16	1,705,000,000	1,705,000,000
Statutory reserve	5.10	22,161,994	17,497,664
Reserve for contingencies	5.3	28,385,353	26,609,739
Un-appropriated profit	0.0	12,319,306	101,930
		1,767,866,653	1,749,209,333
Deficit on revaluation of securities - net of deferred	d tax17	(16,331,258)	(10,834,093)
Deferred grants	18	121,163,246	142,102,374
TOTAL CAPITAL		1,872,698,641	1,880,477,614

CAPITAL COMMITMENTS

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The annexed notes 1 to 35 form an integral part of these financial statements.

PRESIDENT/CHIEF EXECUTIVE

CHAIRMAN

DIRECTOR



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Profit and Loss Account for the year ended 31 December 2006

	NOTES	2006 (Rupees)	2005 (Rupees)
Mark-up / return / interest earned Mark-up / return / interest expensed	20 21	684,870,558 (158,542,627)	476,609,825 (76,109,043)
Net mark-up/interest income		526,327,931	400,500,782
Provision against non-performing advances/investments Bad debts written off directly	8.2 & 10.2	(136,028,150)	(90,379,379)
		(136,028,150)	(90,379,379)
Net mark-up/interest income after provisions		390,299,781	310,121,403
NON- MARK-UP / NON INTEREST INCOMI Other income	E 22	268,600,593	222,387,153
NON- MARK-UP / NON INTEREST EXPEN	SES	658,900,374	532,508,556
Administrative expenses Other charges	23 24	(626,215,854) (20,000)	(506,202,417) (20,000)
		(626,235,854)	(506,222,417)
PROFIT BEFORE TAXATION		32,664,520	26,286,139
Taxation - Current - Deferred	25 25	(16,171,116) 6,828,245	(17,607,125) 3,692,346
		(9,342,871)	(13,914,779)
PROFIT AFTER TAXATION		23,321,649	12,371,360
Un-appropriated profit brought forward		101,930	1,479,114
Profit available for appropriation		23,423,579	13,850,474
APPROPRIATIONS:			
Transfer to: Statutory Reserve Microfinance Social Development Fund Risk Mitigation Fund Depositors' Protection Fund Reserve for contingencies	5.10 5.10 5.10 5.10 5.3	(4,664,330) (2,332,165) (1,166,082) (1,166,082) (1,775,614)	(2,474,272) (1,237,136) (618,568) (618,568) (8,800,000)
		(11,104,273)	(13,748,544)
Un-appropriated profit carried forward		12,319,306	101,930
Earnings per share	29	13,678	7,256

The annexed notes 1 to 35 form an integral part of these financial statements.

CHAIRMAN





PRESIDENT/CHIEF EXECUTIVE

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Cash Flow Statement for the year ended 31 December 2006

CASH FLOWS FROM OPERATING ACTIVITIES	NOTE	2006 (Rupees)	2005 (Rupees)
Profit / (loss) before taxation		32,664,520	26,286,139
Adjustments for non-cash charges: Depreciation Amortization of deferred grant Provision against non-performing advances Gain on sale of fixed assets Interest on investments and bank accounts Grant income Financial charges Provision against lending to financial institutions Provision for gratuity Provision for compensated absences		80,401,669 (66,580,863) 113,528,150 (1,045,073) (302,762,863) (78,910,700) 164,720,040 22,500,000 18,362,432 3,250,000	72,247,280 (53,158,231) 90,379,379 (1,052,321) (176,595,662) (68,133,213) 79,352,778 12,337,262 1,515,000
		(46,537,208)	(43,107,728)
		(13,872,688)	(16,821,589)
(Increase) in operating assets Lending to financial institutions Advances Other assets (excluding advance taxation)		(425,000,000) (348,386,506) (307,955,090) (1,081,341,596)	(840,000,000) (608,584,303) (97,644,719) (1,546,229,022)
(Decrease)/increase in operating liabilities Other liabilities		(4,302,447) (1,085,644,043)	7,381,614 (1,538,847,408)
Cash outflow from operations		(1,099,516,731)	(1,555,668,997)
Interest received Income taxes paid Financial charges paid Gratuity paid		307,208,741 (31,902,389) (151,827,762) (4,180,135)	161,901,879 (21,869,563) (68,230,264) (22,189,933)
Net cash (outflow) from operating activities		(980,218,275)	(1,506,056,878)
CASH FLOWS FROM INVESTING ACTIVITIES Net investments in available for sale securities Net investments in held to maturity securities Investments in operating fixed assets Sale proceeds against fixed assets		(10,954,300) 6,317,503 (61,221,544) 1,481,524	(85,004,699) (177,594,872) (114,126,507) 3,551,699
Net cash (outflow) from investing activities		(64,376,817)	(373,174,379)
CASH FLOWS FROM FINANCING ACTIVITIES Borrowings from Government of Pakistan (ADB Loan) Borrowings from financial institutions Repayment of Government of Pakistan Loan Grant from Government of Pakistan (ADB Grant) Grant from USAID Pakistan		343,625,102 322,000,570 - 86,157,962	1,438,590,480 200,000,000 (18,000,000) 83,947,802 110,778,482
Net cash inflow from financing activities		751,783,634	1,815,316,764
Net (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of the year		(292,811,458) 1,309,110,273	(63,914,493) 1,373,024,766
Cash and cash equivalents at end of the year	26	1,016,298,815	1,309,110,273

The annexed notes 1 to 35 form an integral part of these financial statements.

PRESIDENT/CHIEF EXECUTIVE

CHAIRMAN

DIRECTOR

DIRECTOR

khushhalibank <u>خوشد الى يېنک</u>

Statement of Changes in Equity for the year ended 31 December 2006	ar ended 31 Decem	lber 2006			
	Share Capital	Statutory Reserve	Reserve for contingencies Rupees	Un-appropriated profit	Total
Balances as on 31 December 2004 Profit for the year after taxation Tranefer to:	1,705,000,000 -	15,023,392 -	17,809,739 -	1,479,114 12,371,360	1,739,312,245 12,371,360
Microfinance Social Development Fund	ı			(1,237,136)	(1,237,136)
Kisk Mittigation Fund Depositors' Protection Fund				(618,568) (618,568)	(618,568) (618,568)
Statutory Reserve	ı	2,474,272	- 000 000 a	(2,474,272)	ı
Reserve for contingencies Balances as on 31 December 2005	1,705,000,000	- 17,497,664	26,609,739	101,930	- 1,749,209,333
Profit for the year after taxation Transfer to:	ı	ı	ı	23,321,649	23,321,649
Microfinance Social Development Fund Risk Mitigation Fund				(2,332,165) (1,166,082)	(2,332,165) (1.166.082)
Depositors' Protection Fund			ı	(1,166,082)	(1,166,082)
Statutory Reserve Reserve for contingencies		4,664,330 -	- 1.775.614	(4,664,330) (1,775,614)	
Balances as on 31 December 2006	1,705,000,000	22,161,994	28,385,353	12,319,306	1,767,866,653

The annexed notes 1 to 35 form an integral part of these financial statements.

PRESIDENT/CHIEF EXECUTIVE

CHAIRMAN

PLACTOR DIRECTOR

DIRECTOR

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annual report and accounts: 2006

Notes to the Financial Statements for the year ended 31 December 2006

1. STATUS AND NATURE OF BUSINESS

Khushhali Bank ("the Bank") came into existence with the promulgation of the Khushhali Bank Ordinance 2000 as a corporate body with limited liability on 4 August 2000. It commenced business with the issuance of license by the State Bank of Pakistan (SBP) on 11 August 2000. The Bank's registered office and principal place of business is in Islamabad.

The Bank is established to mobilize funds for providing micro-finance services to poor persons, particularly poor women for mitigating poverty and promoting social welfare and economic justice through community building and social mobilization with the ultimate objective of poverty alleviation.

The Bank has 73 (2005: 63) branches in operation as at 31 December 2006 and is licensed to operate nationwide.

2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS

These financial statements have been presented in accordance with the SBP Banking Supervision Department (BSD) circular number 11 dated 30 December 2003 and Prudential Regulations for Microfinance Institutions/Banks (the Regulations) issued by SBP vide BSD circular number 18 dated 14 October 2002.

3. STATEMENT OF COMPLIANCE

These financial statements are prepared in accordance with the approved accounting standards as applicable in Pakistan and the directives issued by SBP, requirements of the Companies Ordinance, 1984 and the Khushhali Bank Ordinance, 2000. Approved accounting standards comprise of such International Accounting Standards as notified under the provisions of the Companies Ordinance, 1984. Wherever the requirements of the Companies Ordinance, 1984, Khushhali Bank Ordinance, 2000 or directives issued by SBP differ with the requirements of these standards, the requirements of the Companies Ordinance, 1984, Khushhali Bank Ordinance, 2000 or directives issued by SBP differ with the requirements of these standards, the requirements of the Said directives take precedence.

SBP has clarified that International Accounting Standard 39, "Financial Instruments: Recognition and Measurement" and International Accounting Standard 40, "Investment Properties" are not applicable to the Bank. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been stated in accordance with the requirements of the format prescribed by SBP's BSD circular number 11 dated 30 December 2003.

4. BASIS OF MEASUREMENT

These financial statements have been prepared on the basis of historical cost convention as modified for the revaluation of available for sale investments to fair value in conformity with the requirements of the SBP BSD circular number 18 dated 14 October 2002.

The preparation of financial statements in conformity with approved accounting standards, as applicable in Pakistan, requires management to make judgments / estimates and associated assumptions that effect the application of policies and reported amounts of assets and liabilities, income and expenses. These judgments / estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the estimates about carrying value of assets and liabilities that are not readily apparent from other sources.

Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on a periodic basis. Revisions to accounting estimates are recognized in the period in which the revisions have been made.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised if the revision affects only that period, or in the period of the revision and future periods. Judgments made by management in application of the approved accounting standards that have significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year relates to provision against advances, provision for income taxes, staff retirement benefits and determination of useful lives of depreciable assets and intangible assets which are discussed in respective policy notes.

5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

5.1 CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise of cash in hand, balances with SBP, National Bank of Pakistan (NBP) and other banks which are stated in the balance sheet at cost.

5.2 REVENUE RECOGNITION

Mark-up / return (service charge) on advances, deposit accounts and investments is recognized on accrual / time proportion basis , except for income, if any, which warrants suspension in compliance with the Regulations.

Gains and losses on sale of investments are included in income currently.

5.3 RESERVE FOR CONTINGENCIES

Reserve for contingencies is created for risk assets comprising advances. The reserve is created, as a matter of prudence and to comply with the additional requirements of Asian Development Bank (ADB) for the first five years of the Bank operation which was completed on 06 February 2006.

Last year, owing to the shortfall in profit available for appropriation, transfer to reserve for contingency was restricted to Rs. 8.8 million as against the actual amount of Rs. 10.57 million. The shortfall of Rs. 1.77 million has been transferred to the reserve for contingencies this year which also adequately covers for reserve requirement upto 06 February 2006.

5.4 INVESTMENTS

Investments are classified as follows:

5.4.1 Available for sale securities

Investments which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices are classified as available for sale. Available for sale investments are initially recognized at cost and subsequently measured at fair value. In accordance with the SBP BSD circular No. 18, dated 14 October 2002, investments in securities are marked to market and the difference between the carrying value and the revalued amount is recognized in the surplus / (deficit) on revaluation account, shown below the shareholder's equity in the balance sheet.

5.4.2 Held to maturity securities

Investments with fixed maturity, where management has both the intent and the ability to hold to maturity, are classified as held to maturity. Subsequent to initial recognition at cost, these investments are measured at amortized cost, less provision for impairment in value, if any. Amortized cost is calculated taking into account effective interest rate method. Profit on held to maturity instrument is recognized on a time proportion basis taking into account the effective yield on the investments.

All regular way' purchase and sale of financial assets are accounted for at settlement date.

5.5 ADVANCES (MICRO-CREDIT LOAN PORTFOLIO), LOAN LOSS PROVISION AND WRITE-OFFS

Advances are stated net of provisions for non-performing advances.

The SBP vide SMED Circular No 07 dated 13 April 2006 has made the amendments in the Regulation, whereby the requirement for specific and general provision has been revised. Accordingly, specific provision for nonperforming advances is determined in accordance with the requirements of the Regulations. In addition, 1.5% general provision required under the Regulations is calculated on outstanding advances net of specific provisions. Also refer note 5.3.

General and specific provisions are charged to the profit and loss account in the period in which they occur. Non-performing advances are written-off after one month from the date of default in performance as per the requirements of the Regulations. However, the Bank continues its efforts for recovery of the written off balances.

- 5.6 OPERATING FIXED ASSETS
- 5.6.1 Property and equipment

Fixed assets are stated at cost less accumulated depreciation and impairment, if any.

Depreciation is charged on the straight line method at rate specified in note 11.1 so as to write-off the cost of assets over their estimated useful life. Depreciation is charged on additions and deletions based on number of months the assets are available for use. Maintenance and normal repairs are charged to profit and loss account as and when incurred. Major renewals and improvements are capitalized. Gains and losses on disposal of fixed assets are accounted for in the profit and loss account.

5.6.2 Intangible assets

Intangible assets comprise of computer software and applications. Intangible assets are amortized over their estimated useful lives at rate specified in note 11.2.1.



5.7 GRANTS

Grants for fixed assets are recorded as deferred revenue in the balance sheet and recognized as non-operating income on a systematic basis over the useful lives of the assets acquired from the grant proceeds.

Revenue grants are recognized as income on a systematic basis to match them with the related costs which they are intended to compensate.

Under the subsidiary Loan and Grant Agreement (Micro Finance Sector Development Project- ADB loan No. 1806), the Bank is eligible to utilize capacity building grant through re-imbursement of allowable expenditure for institutional development. Such grant amounts are accounted for on accrual basis and recognized in the financial statements on occurrence of the eligible spending.

- 5.8 TAXATION
- 5.8.1 Current

Provision for current tax is based on taxable income at the current rates of taxation after taking into account tax credits, rebates and tax losses, if any.

5.8.2 Deferred

Deferred tax is accounted for on all major taxable temporary differences between the carrying amounts of assets for financial reporting purposes and their taxation base. A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized. At each balance sheet date, the Bank re-assesses the carrying and the unrecognized amount of deferred tax assets.

Deferred tax, on revaluation of investments, if any, is recognized as an adjustment to surplus/ (deficit) arising on such revaluation.

5.9 STAFF RETIREMENT BENEFITS

5.9.1 Defined benefit plan

The Bank operates an approved gratuity scheme for all eligible employees completing the minimum qualifying period of service as specified by the employee rules. Provision is made annually to cover obligations under the scheme in accordance with the actuarial recommendations. Relevant details are given in note 15.1.4.

Actuarial gains and losses in excess of ten percent (10%) of the present value of the defined benefit obligation are recognized over the expected average future working lives of the employees participating in the scheme. Bank recognizes past service cost as an expense on a straight line basis over the average period until the benefits become vested. To the extent that the benefits are already vested immediately following the introduction of, or changes to, a defined benefit plan, the Bank recognizes past service cost immediately.

The amount recognized in the balance sheet date represents the present value of the defined benefit obligation adjusted for unrecognized actuarial gains and losses.

5.9.2 Compensated absences

The bank grants compensated absences to all eligible employees. Provisions are made annually to cover the obligation for compensated absences and charge to profit and loss account.

5.10 CONTRIBUTIONS AND STATUTORY RESERVE

In compliance with the Regulations, the Bank contributes 10% of its annual profit after tax to the Microfinance Social Development Fund and 5% each to Depositor's Protection Fund and Risk Mitigation Fund maintained by the SBP.

The Bank is also required to maintain a statutory reserve to which an appropriation equivalent to 20% of the annual profit after tax is made till such time the reserve fund equals the paid up capital of the Bank. However, thereafter, the contribution is reduced to 5% of the annual profit after tax.

- 5.11 FINANCIAL INSTRUMENTS
- 5.11.1 Financial assets

Financial assets are cash and balances with SBP and NBP, balances with other banks, investments, advances and other receivables. Advances are stated at their nominal value as reduced by appropriate provisions against non-performing advances, while other financial assets excluding investments are stated at cost. Investments classified as available for sale are valued at year end prices and investments classified as held to maturity are stated at amortized cost.

5.11.2 Financial liabilities

Financial liabilities are classified according to the substance of the contractual arrangement entered into. Financial liabilities include borrowing from Government of Pakistan and ADB and other liabilities which are stated at their nominal value. Financial charges are accounted for on accrual basis.

Any gain or loss on the recognition and de-recognition of the financial assets and liabilities is included in the net profit and loss for the period in which it arises.

5.12 MARK-UP BEARING BORROWINGS

Mark-up bearing borrowings are recognized initially at cost being the fair value of consideration received, less attributable transaction costs. Subsequent to initial recognition mark-up bearing borrowings are stated at original cost less subsequent repayments.

5.13 BORROWING COSTS

Borrowing costs are included in the profit and loss account when incurred.

5.14 OFF-SETTING

Financial assets and financial liabilities are only off-set and the net amount is reported in the financial statements when there is a legally enforceable right to set off the recognized amount and the Bank intends either to settle on net basis or to realize the assets and to settle the liabilities simultaneously. Income and expense items of such assets and liabilities are also off-set and the net amount is reported in the financial statements.

5.15 PROVISIONS

Provisions are recognized when the Bank has a legal or constructive obligation as a result of past events, it is possible that an outflow of resources embodying economic benefits will be required to settle the obligation and reliable estimate of the amount can be made.

5.16 IMPAIRMENT

The carrying amounts of the Bank's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment loss. If any such indication exists the assets recoverable amount is estimated in order to determine the extent of the impairment loss, if any. Impairment losses are recognized as expense in the profit and loss account.

5.17 SALE AND REPURCHASE TRANSACTIONS

Assets sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognized in the balance sheet and are measured in accordance with the accounting policies for investment securities. The counter party liability for consideration received is included in borrowings from financial institutions. The difference between sale and repurchase price is treated as mark-up / return/interest expense over the period of transaction. Assets purchased with a corresponding commitment to resell at a specified future date (reverse repos) are not recognized as investments in the balance sheet. Amounts paid under these Agreements are included in lending to financial institutions. The difference between purchase and resale price is treated as mark-up / return / interest over the period of transaction.

2006

2005

6.	CASH AND BALANCES WITH SBP AND NBP	NOTES	(Rupees)	(Rupees)
	Cash in hand		12,408,476	8,890,050
	Balances with State Bank of Pakistan in Local currency current accounts	6.1	259,812,505	224,214,619
	Balances with National Bank of Pakistan in Local currency current accounts Local currency deposit accounts	6.2	13,509,866 33,240,728	33,365,266 220,710,494
			46,750,594	254,075,760
			318 971 575	487 180 429

6.1 A minimum balance equivalent to 5% of the Bank's time and demand liabilities is required to be maintained in current accounts with State Bank of Pakistan, in accordance with section 27 of the Khushhali Bank Ordinance, 2000 and rule 6 of the Regulations.

6.2 This represents balances held across the network for the purpose of lending to borrowers and recoveries from customers which carry interest rates yielding approximately 1.50% to 3.75% (2005: 0.20% to 1.20%) per annum.



9.

			2006	2005
7.	BALANCES WITH OTHER BANKS	NOTE	(Rupees)	(Rupees)
	In Pakistan-Local currency		-	-
	Current accounts		92,431,349	102,264,009
	Deposit accounts	7.1	588,194,864	714,310,902
	In Pakistan-Foreign currency			
	Current accounts		16,701,027	5,354,933
			697,327,240	821,929,844

7.1 This includes short term placement of Rs. 100 million with Mybank Limited for 1 month (2005: Rs. 400 million) yielding interest at the rate of 12.05% (2005: 11.75% to 12.60%). The balance amount represents amounts held across the network for the purpose of lending to borrowers and recoveries from customers which carry interest rates yielding approximately 0.10% to 11.75% (2005: 0.10% to 1.20%) per annum.

8.	LENDING TO FINANCIAL INSTITUTIONS - UNSECURED	NOTES	2006 (Rupees)	2005 (Rupees)
	Call money lending Less: Provision	8.1 8.2	1,265,000,000 (22,500,000)	840,000,000
		0.2	1,242,500,000	840,000,000

8.1 Call placements have been made in the Interbank market with other banks at the rates ranging from 10.70% to 14% (2005: 6.25% to 14.00%) per annum with maturity from 31 to 92 days. This includes an amount of Rs.100 million (2005: Rs Nil) placed with Crescent Standard Investment Bank Limited (CSIBL). The amount was initially given as a clean placement for a specified period and is being rolled over on maturity dates upon request of CSIBL in view of its present liquidity problems.

8.2 This represents amount prudently provided for possible diminution in value of placement with CSIBL owing to its liquidity problems and sale out proposition in consideration. The management is actively pursuing the matter and has given a notice to the CSIBL for immediate settlement of this amount. The management is confident that the amount will be realized and it will not be exposed to any loss on this placement.

).	INVESTMENTS - NET OF PROVISION	NOTES	2006 (Rupees)	2005 (Rupees)
	Federal Government Securities:			
	Available for sale securities			
	Market Treasury Bills	9.1	980,500,000	969,545,700
	Pakistan Investment Bonds	9.2	242,763,699	242,763,699
			1,223,263,699	1,212,309,399
	Held to maturity securities			
	Pakistan Investment Bonds	9.2	171,277,369	177,594,872
	(Deficit) on revaluation of securities	9.3	(25,125,012)	(16,667,836)
			1,369,416,056	1,373,236,435

- 9.1 This represents Market Treasury Bills (T-Bills) purchased for the period of 84 days and yielding interest at the rate of 8.642% per annum (2005: 7.92% to 8.29% per annum).
- 9.2 This represents purchase of 10 years Pakistan Investment Bonds (PIBs) with the maturity in 2011 and yielding interest rate ranging from 12% to 13% per annum receivable on semi-annual basis. Market value of PIBs held to maturity at the year end was Rs. 164 million.

T-Bills and PIBs amounting to Rs. 210 million and Rs. 315 million respectively are given as collateral against borrowings (refer note 14.2 for details).

9.3 In compliance with the requirements of the SBP BSD circular No 18 dated 14 October 2002, available for sale investments have been valued at market value and the resulting surplus/deficit is kept in a separate account and is shown below the shareholders' equity in the balance sheet.

	2	006	2	005
Loan type	No. of loans outstanding	Amount outstanding (Rupees)	No. of loans outstanding	Amount outstanding (Rupees)
Micro credit Less: Provisions held	236,917	2,147,611,820	227,172	1,923,245,376
Specific General	11,316 236,917	(21,624,870) (43,503,035)	19,942 227,172	(28,203,491) (47,416,326)
		(65,127,905)		(75,619,817)
Advances (net of provisions)		2,082,483,915		1,847,625,559

10. ADVANCES - NET OF PROVISIONS

10.1 Particulars of non-performing advances

Advances includes Rs. 46.68 million (2005: Rs. 92.90 million) which, as detailed below, have been placed under non-performing status:

	2006			2005		
Category of classification	Amount outstanding (Rupees)	Provisions required (Rupees)	Provisions held (Rupees)	Amount outstanding (Rupees)	Provisions required (Rupees)	Piovisions held (Rupees)
OAEM	-	-	-	25,992,340	-	-
Sub-Standard	20,618,076	5,154,519	5,154,519	17,504,225	3,500,845	3,500,845
Doubtful	19,179,692	9,589,846	9,589,846	49,405,292	24,702,646	24,702,646
Loss	6,880,505	6,880,505	6,880,505	-	-	-
Total	46,678,273	21,624,870	21,624,870	92,901,857	28,203,491	28,203,491

10.2 Particulars of provisions against non-performing advances:

		2006			2005		
	Specific (Rupees)	General (Rupees)	Total (Rupees)	Specific (Rupees)	General (Rupees)	Total (Rupees)	
Openingbalance Charge for the year Amounts written off	28,203,491 117,441,441 (124,020,062)	47,416,326 (3,913,291) -	75,619,817 113,528,150 (124,020,062)	31,672,833 79,803,765 (83,273,107)	36,840,712 10,575,614	68,513,545 90,379,379 - (83,273,107)	
Closingbalance	21,624,870	43,503,035	65,127,905	28,203,491	47,416,326	75,619,817	
10.3 Particulars of write Against provisio Directly charge		ss account	NOTES			2005 (Rupees) 83,273,107 - 83,273,107	
11. OPERATING FIXE	D ASSETS						
Property and e Intangible asse			11.1 11.2	198,30 1,36	18,117 18,391	217,611,466 1,681,617	
				199,67	6,508	219,293,083	

11.1 PROPERTY AND EQUIPMENT

	Furniture and fixture	Electrical and office equipment	Computer equipment	Vehicles	Total
			Rupees		
Cost					
Balance as at Jan 01, 2005	30,750,227	34,323,168	39,339,256	202,782,186	307,194,837
Additions during the year	16,033,092	13,726,674	12,310,149	72,056,592	114,126,507
Disposals	(9,600)	-	-	(12,466,280)	(12,475,880)
Balance as at Dec 31, 2005	46,773,719	48,049,842	51,649,405	262,372,498	408,845,464
Balance as at Jan 01, 2006	46,773,719	48,049,842	51,649,405	262,372,498	408,845,464
Additions during the year	7,063,726	11,954,277	4,993,555	36,271,830	60,283,388
Disposals	(36,017)	-	-	(3,118,120)	(3,154,137)
Balance as at Dec 31, 2006	53,801,428	60,004,119	56,642,960	295,526,208	465,974,715
Depreciation					
Balance as at Jan 01, 2005	4,910,864	12,322,390	20,458,412	91,279,739	128,971,405
Depreciation charge for the year	3,697,263	8,448,827	9,826,052	49,199,375	71,171,517
Disposals	(3,256)	-	-	(8,905,668)	(8,908,924)
Balance as at Dec 31, 2005	8,604,871	20,771,217	30,284,464	131,573,446	191,233,998
Balance as at Jan 01, 2006	8,604,871	20,771,217	30,284,464	131,573,446	- 191,233,998
Depreciation charge for the year	4,974,485	9,764,160	11,240,921	53,170,721	79,150,286
Disposals	(13,468)	-, - ,	-	(2,704,218)	(2,717,686)
Balance as at Dec 31, 2006	13,565,888	30,535,377	41,525,385	182,039,949	267,666,598
Carrying value -2005	38,168,848	27,278,625	21,364,941	130,799,052	217,611,466
Carrying value -2006	40,235,540	29,468,742	15,117,575	113,486,259	198,308,117
Rates of depreciation	10%	20%	33%	25%	

11.1.1 Depreciation for the year includes Rs. 66.58 million (2005 : Rs.53.16 million) being the depreciation charged on assets acquired as grant, as explained in detail in note 18.1 to the accounts.

11.2	INTANGIBLE ASSETS	NOTE	2006 (Rupees)	2005 (Rupees)
	Cost Opening balance Additions during the year		4,316,174 938,156	4,316,174
	Closing Balance		5,254,330	4,316,174
	Amortization Opening balance Charge for the year	11.2.1	(2,634,557) (1,251,382)	(1,558,794) (1,075,763)
	Closing Balance		(3,885,939)	(2,634,557)
	Carrying Value		1,368,391	1,681,617

11.2.1 Rate of amortization on intangible assets is 33%.

12	OTHERASSETS	NOTES	2006 (Rupees)		2005 (Rupees)
	Mark-up accrued Less: Suspended markup on non-performing advances		132,227,834 (4,939,439)		106,132,207 (12,119,465)
	Interest receivable on investments and bank accounts Advances, deposits and prepayments:		127,288,395 18,286,780		94,012,742 22,732,658
	Advances: Unsecrued considered good Employees Expenses/suppliers		20,027,904 7,229,907		21,575,044 10,809,418
	Deposits Prepayments		27,257,811 1,966,297 24,704,505		32,384,462 1,909,196 18,274,509
	Advance taxation - net of provision Grants receivable for:		53,928,613 50,472,949	1	52,568,167 34,741,676
	Fixed assets Training/traveling		66,541,608 8,870,871		36,416,848 5,181,563
	Receivable from Microfinance Social Development Fund Receivable from Emergency Livelihood Restoration Fu	22.3 nd	75,412,479 304,308,921		41,598,411 199,078,445
	(Formerly Community Investment Fund) Receivable from - Emergency Livelihood Restoration Fund Receivable from - Jafakash Aurat Project	22.4 12.1	180,428,776 75,573,223 1,886,897		89,918,024
	Insurance receivable Other receivables		1,359,642 813,705 889,760,380		1,331,779 723,925 536,705,827
			009,100,300		550,705,627

12.1 The Bank entered into an agreement with Ministry of Women Development, Government of Pakistan dated 19 June 2005; whereby a project is launched in the name of "Jafakash Aurat Supporting Skills & Micro-Enterprise Development Amongst Gawadar Women" (JAP). The objective of the project is to enable the women of Gawadar to supplement their livelihood through creating strong linkages between micro-credit and skills development, thus leading to their economic empowerment.

and skills development, thus leading to their economic empowerment. The Bank is the implementing agency under the Agreement and recovers operational cost at actual. The balance represent amount outstanding from the JAP.

13.	DEFERRED TAX ASSET	NOTE	2006 (Rupees)	2005 (Rupees)
	Deferred tax debits arising on account of: Difference in tax and accounting written			
	down value of fixed assets		7,874,630	5,249,216
	Provisions for bad/doubtful debts offered for tax		22,794,767	26,466,936
	Provision for lending to financial institution		7,875,000	-
	Deficit on revaluation of securities		8,793,754	5,833,743
		13.1	47,338,151	37,549,895

13.1 In view of management's assessment of availability of sufficient profits in the foreseeable future, deferred tax asset is considered fully recoverable and hence, valuation allowance has not been provided for.

BORROWINGS	NOTES	2006 (Rupees)	2005 (Rupees)
Unsecured: Asian Development Bank Secured:	14.1	4,364,753,752	4,021,128,654
Borrowings from Financial Institutions	14.2	522,000,570	200,000,000
		4,886,754,322	4,221,128,654

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14.

14.1 This represents receipts/reimbursements upto eighty percent (80%) of outreach loan disbursements against credit facility under the Subsidiary Loan and Grant Agreement entered between the Bank and the Government of Pakistan in pursuance of Loan Agreement (Special Operations) - Microfinance Sector Development Project, Loan #1806 between Asian Development Bank (ADB) and Islamic Republic of Pakistan. By February 2006, the Bank has utilized credit line amounting to SDR 52.51 million against total SDR 52.57 million under the aforesaid loan agreement. The principal is repayable in twenty years, including a grace period of eight years, commencing from 1 May 2009 on bi-annual basis, i.e., on 1 May and 1 November each year. Interest is being paid on bi-annual basis

charged at the rate equal to average weighted cost of deposits during the preceding six months in the banking industry as calculated by SBP. The interest rates used for the two bi-annual payments during the year were determined to be 2.57% and 2.69% (2005: 1.32% and 1.89%).

14.2 This represents interbank money market borrowing carrying interest rate of 8.85% to 9% (2005:8.45%) per annum and are repayable by February 2007. This is secured against T-Bills and PIBs of Rs. 210 million and Rs. 315 million respectively.

	·····					
15.	OTHER LIABILITIES	NOTES	2006 (Rupees)	2005 (Rupees)		
	Interest payable on borrowings Accruals and other payables Provision for compensated absences Payable to defined benefit plan - Gratuity Grant received in advance from USAID Contribution payable to Microfinance Social	15.1 22.2	29,220,371 24,049,351 6,965,000 16,829,621 6,292,190	16,328,093 25,877,517 3,715,009 2,647,324 10,872,589		
 (Development Fund Contribution payable to Risk Mitigation Fund Contribution payable to Depositors' Protection Fund	nd	2,332,165 1,166,082 1,166,082 88,020,862	1,237,136 618,568 618,568 61,914,804		
15.1	Payable to defined benefit plan - Gratuity					
15.1.	1 The amounts recognized in the balance sheet are determined as follows:					
	Present value of unfunded obligation		39,194,058	26,221,844		
	Unrecognized actuarial losses		(3,739,903)	(5,152,103)		
	Payment made to gratuity fund Benefits payable; payments due but not settled		(18,896,423) 271,889	(18,896,423) 474,006		
	Denenis payable, payments due but not settled					
			16,829,621	2,647,324		
15.1.2	2 The amounts charged in the profit and loss accounts	are determi	ned as follows:			
	Current service cost		15,749,474	11,195,221		
	Interest cost		2,359,966	1,126,402		
	Actuarial losses		252,992	15,639		
			18,362,432	12,337,262		
15.1.3	15.1.3 Movement in the liability recognized in the balance sheet:					
	At the beginning of the year Amounts charged during the year Benefit payments to employees Payment made to gratuity fund		2,647,924 18,362,432 (4,180,135)	12,499,995 12,337,262 (3,293,510) (18,896,423)		
			16,829,621	2,647,324		
15 1	1 The latest actuarial valuation of the achemo was an	riad out oo	at 21 December 20	06 The Dreigeted Unit		

15.1.4 The latest actuarial valuation of the scheme was carried out as at 31 December 2006. The Projected Unit Credit Method using the following principal actuarial assumptions was used for valuation of the scheme:

Discount rate	10%	9%
Expected rate of increase in salary	9%	15%
Mortality rate	EFU 1961-66	EFU 1961-66
	Mortality table	Mortality table
Average expected remaining working life of employees	11 Years	11 Years

16.1Authorized capital 2006 NOTE 2006 2005 2005 (Rupees) (Rupees) 5,000 5,000 Ordinary shares of Rs. 1,000,000 each 5,000,000,000 5,000,000,000 16.2 Issued, subscribed and paid-up 1,705 1,705 Ordinary shares fully paid in cash 1,705,000,000 1,705,000,000 The shareholders comprise the following: National Bank of Pakistan 400,000,000 400,000,000 Habib Bank Limited 300,000,000 300,000,000 MCB Bank Limited 300,000,000 300,000,000 United Bank Limited 200,000,000 200,000,000 Allied Bank Limited 200,000,000 200,000,000 Askari Commercial Bank Limited 50,000,000 50,000,000 Standard Chartered Bank (Pakistan) Limited 16.3 80,000,000 50,000,000 50,000,000 50,000,000 Citibank N.A 30,000,000 30,000,000 25,000,000 25,000,000 15,000,000 10,000,000 Bank Al Habib Limited 30,000,000 Union Bank Limited 25,000,000 25,000,000 15,000,000 10,000,000 Soneri Bank Limited Habib Metropolitan Bank Limited Prime Commercial Bank Limited KASB Bank Limited 10,000,000 Saudi Pak Commercial Bank Limited 10,000,000 Mybank Limited 10,000,000 10,000,000 1,705,000,000 1,705,000,000

16. SHARE CAPITAL

16.3 This includes shareholding of Rs.30m acquired through purchase of Union Bank Limited during the year.

16.4 The shares of the Bank cannot be sold or transferred by a member before a period of five years from the date of subscription. Thereafter such sale/transfer shall be subject to prior approval of SBP, pursuant to section 10 of the Khushhali Bank Ordinance, 2000. The profit of the Bank are not distributable and are applied towards the promotion of the objectives of the Bank.

17.	(DEFICIT) ON REVALUATION OF SECURITIES	NOTES	2006 (Rupees)	2005 (Rupees)
	(Deficit) on revaluation of securities available for sale Deferred tax asset thereon	9.3	(25,125,012) 8,793,754	(16,667,836) 5,833,743
			(16,331,258)	(10,834,093)
18.	DEFERRED GRANTS			
	Grant from Government of Pakistan Less: Grant amortized	18.1	247,436,483	218,313,141
	Upto the year 2001		(1,851730)	(1,851,730)
	Upto the year 2002		(19,071,324)	(19,071,324)
	Upto the year 2003		(27,451,858)	(27,451,858)
	Upto the year 2004		(39,858,529)	(39,858,529)
	Upto the year 2005		(43,330,939)	(43,330,939)
	For the current year		(48,172,437)	-
			(179,736,817)	(131,564,380)
			67,699,666	86,748,761
	Grant from USAID Less: Grant amortized	22.2	83,394,147	66,875,754
	Upto the year 2005		(11,522,141)	(1,694,849)
	For the current year		(18,408,426)	(9,827,292)
			53,463,580	55,353,613
			121,163,246	142,102,374

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- 18.1 This represents grant from Government of Pakistan for capacity building against fixed assets acquired under the Subsidiary Loan and Grant Agreement entered with Government of Pakistan in pursuance of Loan Agreement (Special Operations) - Microfinance Sector Development Project, Loan #1806 between ADB and Islamic Republic of Pakistan. This includes reimbursement claims aggregating Rs.9.726 million which were pending for submission with SBP as of 31 December 2006.
- CAPITAL COMMITMENTS Commitments for capital expenditure amounting to Rs. 12.025 million (2005: Rs. 20.156 million) are outstanding as at 31 December 2006.

20.	MARK-UP/RETURN/INTEREST EARNED	NOTE	2006 (Rupees)	2005 (Rupees)
	Mark-up on advances Add / (less): Suspended markup on	20.1	374,928,410	296,192,894
	non-performing advances		7,179,285	3,821,269
			382,107,695	300,014,163
	Interest on investment in Government Securities Interest on deposit accounts/placements with other		118,035,103	92,318,914
	banks/financial institutions		184,727,760	84,276,748
			684,870,558	476,609,825

20.1 This represents mark-up earned on micro-credit loans to customers at annual rate of 20% (2005: 20%).

21.	MARK-UP/RETURN/INTEREST EXPENSED	NOTES	2006 (Rupees)	2005 (Rupees)
	Interest on borrowings from:			
	Government of Pakistan		-	1,033,078
	Asian Development Bank		121,034,819	59,499,557
	Other financial institutions		37,507,808	15,576,408
			158,542,627	76,109,043
22.	OTHER INCOME			
	Amortization of deferred grant	11.1.1 & 18	66,580,863	53,158,231
	Grant for training / traveling	22.1	4,690,732	4,485,226
	Cost share of USAID project	22.2	74,219,968	63,647,987
	Re-imbursement from MSDF	22.3	82,270,250	95,130,000
	Operational cost support - ELRP	22.4	11,241,223	-
	Others	22.5	29,597,557	5,965,709
			268,600,593	222,387,153

- 22.1 This represents grant from Government of Pakistan for capacity building acquired under the Subsidiary Loan and Grant Agreement entered with Government of Pakistan in pursuance of the Loan Agreement (Special Operations) Microfinance Sector Development Project, Loan #1806 between ADB and Islamic Republic of Pakistan. This includes reimbursement claims aggregating Rs. 2.449 million which were pending for submission with SBP.
- 22.2 The Bank entered into an agreement with USAID on 30 September 2003 for developing non-bankable territories of Pakistan in Sindh and Baluchistan for financial services. Subsequently in September 2005, the scope of the grant was expanded to include seven FATA territories, where by USAID will contribute an aggregate of US\$ 11.052 million of the total project cost of US\$ 14.142 million until five year life of the project i.e. September 2010. The amount represents cost share of USAID under the agreement which is reimbursable on quarterly basis.
- 22.3 This represents claims lodged by the Bank with Microfinance Social Development Fund (MSDF) for reimbursement of client acquisition cost incurred by the Bank from the signing of the Loan Agreement (Special Operations) Microfinance Sector Development Project, Loan #1806 between ADB and Islamic Republic of Pakistan.
- 22.4 This represents amount receivable from Emergency Livelihood Restoration Programme (ELRP) launched by Government of Pakistan. The objective of ELRP is to provide substantial and immediate response to poor in areas affected by the earthquake of 8 October 2005 to restore income flows, reduce dependence on relief, revive local economies, and provide shelter including for undertaking livelihoods. For this purpose, KB is the designated implementing agency and use its own organization structures, personnel and coordinate with service providers for immediate outreach to affected households. In compensation of cost incurred by KB, the bank is entitle to a claim of composite figure of US\$50 per household.

23.	ADMINISTRATIVE EXPENSES	NOTES	2006 (Rupees)	2005 (Rupees)
	Salaries, wages and benefits	23.1	250,893,032	188,241,493
	Charge for defined benefit plan	15.1.2	18,362,432	12,337,262
	Contract / seconded staff expenses		55,878,872	42,126,748
	Consultancies		231,403	2,419,166
	Recruitment and development		3,749,433	1,886,351
	Training		10,254,084	9,367,100
	Rent and rates		37,649,965	31,313,260
	Insurance		4,477,273	5,367,772
	Utilities		10,964,315	9,714,677
	Legal and professional charges		1,252,045	154,181
	Communication		24,715,036	21,274,695
	Repairs and maintenance		6,401,693	8,770,961
	Printing, stationery and office supplies		17,569,937	20,484,383
	Advertisement		8,619,838	8,318,915
	Auditors' remuneration	23.2	950,000	1,098,500
	Depreciation	11.1	79,150,286	71,171,517
	Amortization	11.2	1,251,382	1,075,763
	Vehicles' up keep		54,797,927	44,836,405
	Traveling and conveyance		13,280,380	12,260,745
	Entertainment		3,997,239	3,218,922
	Security and hygiene		695,090	292,150
	Bank charges		6,177,413	3,243,735
	Newspapers and subscriptions		825,738	596,694
	Programme cost – USAID		13,197,172	6,059,936
	Miscellaneous		873,869	571,086
			626,215,854	506,202,417

22.5 It includes an amount of Rs. 27.98 million (2005: Rs. 5 million) received during the year against previously recognized bad debts.

23.1 This includes charge of Rs. 3.2 million (2005: Rs 1.5 million) for staff compensated absences.

	2006	2005
23.2 Auditors' remuneration	(rupees)	(rupees)
Audit fee	525,000	423,500
Special certifications	255,000	550,000
Out-of-pocket expenses	170,000	125,000
	950.000	1.098.500

23.3 The Bank has not made any donations during the year.

24.	OTHER CHARGES	NOTE	2006 (Rupees)	2005 (Rupees)
	Penalties imposed by SBP	24.1	20,000	20,000

24.1 Represents penalty imposed by the SBP on account of non-compliance with instructions regarding shifting of branch premises.

25.	TAXATION	NOTE	2006 (Rupees)	2005 (Rupees)
	This made up as under: Current Deferred	25.1	16,171,116 (6,828,245)	17,607,125 (3,692,346)
			9,342,871	13,914,779

25.1 Although by omission of section 29 of the Khushhali Bank Ordinance, 2000 through the Finance ordinance, 2001, the specific tax exemption available to the bank has been withdrawn, however, the bank claims exemption from income tax (including minimum tax) for the following reasons:



(a) The Bank is established by the Government of Pakistan to mobilize the funds and to provide sustainable microfinance services to poor persons, particularly poor women, in order to mitigate poverty and promote social welfare and economic justice through community building and social mobilization.

(b) Section 39 of the Khushhali Bank Ordinance, 2000 very specifically provides that the profits, if any, and other income of the bank shall not be utilized to pay any dividends to the members and shall be utilized to promote the objectives of the Bank.

Considering the foregoing, the management is of the view that the income of the Bank is exempt from tax under clause 93 and 94 of Part I of Second Schedule to the repealed Income Tax Ordinance, 1979 and clauses 59 and 60 of Part 1 of Second Schedule to the Income Tax Ordinance, 2001. The management is pursuing the matter further with the concerned authorities for obtaining a specific exemption.

In view of the above, the management is of the opinion that no provision is required for tax. However, provision for tax is being made for prudence purposes only as, in case the bank's claim of exemption is rejected, the bank will be liable to pay tax on taxable profits at the applicable tax rates. 2006 2005

25.2	Relationship between tax expense and tax on accounting profit		(Rupees)	(Rupees)
	Accounting profit		32,664,520	26,286,139
	Tax @ 35% (2005: 37%)		11,432,582	9,725,871
	Tax effect of timing differences Tax effect of penalties imposed by SBP Tax effect of excess perquisites paid to employees		4,731,534 7,000 -	5,480,254 7,400 2,393,600
			4,738,534	7,881,254
	Current tax expense Deferred tax		16,171,116 (6,828,245)	17,607,125 (3,692,346)
			9,342,871	13,914,779
26.	CASH AND CASH EQUIVALENTS	NOTES	2006 (Rupees)	2005 (Rupees)
	Cash and balances with SBP and NBP Balances with other banks	6 7	318,971,575 697,327,240	487,180,429 821,929,844
	Cash and cash equivalents at the end of the year		1,016,298,815	1,309,110,273
27.	NUMBER OF EMPLOYEES - AT THE YEAR END		2006	2005
27.	Credit sales staff Permanent Banking / support staff Permanent		739	691
27.	Credit sales staff Permanent Banking / support staff		739 230 822	691 195 690
27.	Credit sales staff Permanent Banking / support staff Permanent		739	691
27. 28.	Credit sales staff Permanent Banking / support staff Permanent Contractual		739 230 822 1,052	691 195 690 885
	Credit sales staff Permanent Banking / support staff Permanent Contractual Total number of employees		739 230 822 1,052	691 195 690 885
	Credit sales staff Permanent Banking / support staff Permanent Contractual Total number of employees NUMBER OF BRANCHES Branches at the beginning of the year		739 230 822 1,052 1,791 63	691 195 690 885 1,576 52
	Credit sales staff Permanent Banking / support staff Permanent Contractual Total number of employees NUMBER OF BRANCHES Branches at the beginning of the year Add: Branches opened during the year	Rupees	739 230 822 1,052 1,791 63 10	691 195 690 885 1,576 52 11
28.	Credit sales staff Permanent Banking / support staff Permanent Contractual Total number of employees NUMBER OF BRANCHES Branches at the beginning of the year Add: Branches opened during the year Total branches at the end of the year EARNINGS / (LOSS) PER SHARE	Rupees Numbers Rupees	739 230 822 1,052 1,791 63 10 73	691 195 690 885 1,576 52 11 63

There is no dilutive effect on the basic earnings per share of the Bank.

	Pres	sident	Direc	tors	Exe	cutives
	2006 Ru	2005 pees	2006 Rup	2005 ees	2006 Ru	2005 ipees
Managerial remuneration	1,842,576	1,842,576	-	-	21,496,252	17,568,778
Charge for defined benefit plan Rent and house maintenance	1,188,167 829,164	950,169 829,164	-	-	9,780,039 9,673,309	6,314,407 6,759,857
Utilities Medical	184,260 15.276	184,260 19.307	-	-	2,149,670 1,755,784	2,501,371 1,635,303
Conveyance	233,784	199,035	-	-	7,198,537	5,087,939
Bonus Others	-	-	-	-	1,849,287 70,290	- 214,634
	4,293,227	4,024,511	-	-	53,973,168	40,082,289
Number of person(s)	1	1	8	8	23	22

30. REMUNERATION OF DIRECTORS AND EXECUTIVES

30.1 The President is provided with a Bank maintained car.

30.2 Executives mean employees, other than the chief executive and directors, whose basic salary exceed five hundred thousand rupees in a financial year.

31. SCHEDULE OF MATURITY DISTRIBUTION OF MARKET RATE ASSETS AND LIABILITIES

	TOTAL	UPTO 1 MONTH	OVER 1 MONTH UPTO 6 MONTHS	OVER 6 MONTHS UPTO 1 YEAR	OVER ONE YEAR
Market Rate Assets			Rupees		
Advances Investments	2,082,483,915 1,369,416,056	113,805,177 217,643,927	850,452,888 980,494,760	1,118,225,850	- 171,277,369
Balances with SBP and NBP - Deposit accounts Balances with other banks - Deposit accounts Lending to financial institutions	33,240,728 588,194,864 1,242,500,000	33,240,728 588,194,864 200,000,000	- - 1,042,500,000	-	-
Total market rate assets	5,315,835,563	1,152,884,696	2,873,447,648	1,118,225,850	171,277,369
Other non-earning assets					
Cash in hand Balances with SBP and NBP - Current accounts Balances with other banks - Current accounts	12,408,476 273,322,371 109,132,376	12,408,476 273,322,371 109,132,376	-		-
Other assets Deferred tax asset Operating fixed assets	889,760,380 47,338,151 199,676,508	47,089,745	744,582,046 - 34,217,880	36,685,343 - 41,061,456	61,403,246 47,338,151 117,597,169
Total non-earning assets	1,531,638,262	448,752,971	778,799,926	77,746,799	226,338,566
Total Assets	6,847,473,825	1,601,637,667	3,652,247,574	1,195,972,649	397,615,935
Market Rate Liabilities					
Borrowings from Government of Pakistan Borrowings from Financial Institutions	4,364,753,752 522,000,570	-	522,000,570	-	4,364,753,752
Total market rate liabilities	4,886,754,322	-	522,000,570	-	4,364,753,752
Other non-cost bearing liabilities Other liabilities	88,020,862	29,836,745	38,090,235	4,106,633	15,987,249
Total non-cost bearing liabilities	88,020,862	29,836,745	38,090,235	4,106,633	15,987,249
Total Liabilities	4,974,775,184	29,836,745	560,090,805	4,106,633	4,380,741,001
Net Assets	1,872,698,641	1,571,800,922	3,092,156,769	1,191,866,016	(3,983,125,066)
Represented by: Share Capital Statutory reserve Un-appropriated profit Reserve for contingencies Surplus/(deficit) on revaluation of securities Deferred Grant	1,705,000,000 22,161,994 12,319,306 28,385,353 (16,331,258) 121,163,246				
Net Equity	1,872,698,641				

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32. FINANCIAL INSTRUMENTS

32.1 Interest rate risk

The Bank's exposure to interest rate risk and the effective rates on its financial assets and liabilities as of 31 December 2006 are summarized as follows:

			HLNI	INTEREST/MARK-UP BEARING	EARING			Non Interest Bearing		
Description	Maturity Upto one year	Maturity after one year & upto two years	Maturity after two years & upto three years	Maturity after to three years & upto four years	Maturity after four years & upto five years	Maturity after five years	Sub Total	Total	Total	Interest Rate
				Rupees				Rupees	Rupees	
Financial assets: Cash and balances in current and other accounts	ounts -							394,863,223	394,863,223	
Balance in deposits accounts	621,435,592						621,435,592	1	621,435,592	0.2 % to 12.1 %
Lending to financial institutions	1,242,500,000	'	'				1,242,500,000		1,242,500,000	10.7 % to 14 %
Investments	1,198,138,687	,	,	,	1	171,277,369	1,369,416,056	,	1,369,416,056	8.6 % to 13.0 %
Advances	2,082,483,915	•			•	•	2,082,483,915		2,082,483,915	20%
Other assets								729,892,899	729,892,899	
31-Dec-06	5,144,558,194					171,277,369	5,315,835,563	1,124,756,122	6,440,591,685	
Financial liabilities: Borrowings	522,000,570		210,798,601	210,798,601	210,798,601	3,732,357,949	4,886,754,322		4,886,754,322	2.6 % to 9.0%
Other liabilities								88,020,863	88,020,863	
31-Dec-06	522,000,570		210,798,601	210,798,601	210,798,601	3,732,357,949	4,886,754,322	88,020,863	4,974,775,185	
Financial assets:										
Cash and balances in current and other accounts								374,088,877	374,088,877	
Balance in deposits accounts	935,021,396						935,021,396		935,021,396	0.1 % to 12.6 %
Lending to financial institutions	840,000,000						840,000,000		840,000,000	6.3 % to 14 %
Investments	1,195,641,563		,	'		177,594,872	1,373,236,435		1,373,236,435	7.9 % to 13.0 %
Advances	1,847,625,559						1,847,625,559		1,847,625,559	20%
Offner assets								4/2,880,224	472,880,224	
31-Dec-05	4,818,288,518					177,594,872	4,995,883,390	846,969,101	5,842,852,491	
Financial liabilities: Borrowings				207 636 620	207 636 620	3 605 855 414	4 221 128 654		4 221 128 654	1 3 % to 8 5%
Other liabilities								61,326,378	61,326,378	'
31-Dec-05	200,000,000			207,636,620	207,636,620	3,605,855,414	4,221,128,654	61,326,378	4,282,455,032	

32.2 Market risk

The Bank's interest rates exposure comprises those originating from investing and lending activities. The Assets and Liability Management Committee of the Bank monitors and manages the interest rate risk with the objective of limiting the potential adverse effect on the profitability of the Bank.

32.3 Concentration of credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Bank is exposed to credit-related losses in the event of nonperformance by counter parties.

The Bank seeks to manage the credit risk by attempting to diversify the lending activities to avoid undue concentration of risks with customers in specific locations or activities. The Bank controls this risk through credit appraisals, assessing the credit-worthiness of customers, requiring compulsory savings from borrowers. Furthermore, COs are structured in a way to exert social pressure on the borrowers to perform their obligations.

32.4 Liquidity Risk

Liquidity risk is the risk that the Bank will encounter difficulty in raising funds to meet its net funding requirements. The bank attempts to manage this risk by having adequate credit lines in place and maintaining sufficient liquidity at branch level to meet anticipated funding requirements.

32.5 Fair value of financial instruments

The carrying value of all financial assets and liabilities reflected in the financial statements approximate their fair values.

33. Related party transactions

The Bank's related parties comprise of directors, key management personnel, shareholders and entities over which the directors are able to exercise significant influence. The detail of Bank's shareholders is given in note 16.2. Remuneration to chief executive and executives under their normal terms of employment is given in Note 30. Detail of transactions with the Bank's shareholders during the year under normal commercial banking terms are as follows:

2006	2005
(Rupees)	(Rupees)
96,919,562	59,327,678
5,592,993	2,761,692
7,453,000,000	5,252,000,000
6,188,000,000	5,012,000,000
20,356,247	6,671,739
1,986,179,705	1,513,187,330
1,671,179,705	1,513,187,330
29,981,373	9,880,511
-	18,896,423
1,243,280,359	1,209,285,051
13,595,374	13,161,914
16,829,621	2,647,324
	(Rupees) 96,919,562 5,592,993 7,453,000,000 6,188,000,000 20,356,247 1,986,179,705 1,671,179,705 29,981,373 - 1,243,280,359 13,595,374

34. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on 31 March, 2007 by the Board of Directors of the Bank.

35. GENERAL

Figures have been rounded off to the nearest rupee.

PRESIDENT/CHIEF EXECUTIVE

DIRECTOR



DIRECTOR



Branch Network

PUNJAB

Bahawalnagar Khushhali Bank, Baldia Road Tel: 063-9240115 Fax: 063-9240116

Bahawalpur 2-Rehan Society, Noor Mahal Road Tel: 0621-9255316 Fax: 0621- 9255410

Chakwal Shop # BI/1631, Near Gulsher Petrol Station, Talangang Road, Chakwal. Tel: 0543-540864 Fax: 0543-540864

Dera Ghazi Khan Near Microwave Tower, Jampur Road Tel: 064-9260535 Fax: 064-9260519

Faisalabad B-472/2, Liaquat Road, Near State Life Building Tel: 041-9200780 Fax: 041- 9200779

Fatehjung (Attock) Shop # 3, Ground Floor, Ittehad Plaza, Pindi Road Tel: 057-2212132

Gujranwala 2nd Floor, Centre Point upper MCB Ghalla Mandi Branch, Main GT Road Tel: 055-9200842 Fax: 055-9200843

Jehlum Flat # 03, 1st Floor, Soldier Arcade, Civil Lines Tel: 0544- 9270309 Fax: 0544-9270322

Jhang Canal Colony Road, District Court Branch Jhang Tel: 0477-620986

Kasur Main Chowk District Courts Kachehri Road Sultani Market Tel: 049-2722818 Fax: 049-2722817

Lahore 11-B Shadman-I, Shadman Chowk, Jail Road Tel: 042-7534789 Fax: 042- 7534808

Leyyah Plot # 405/B, 2nd Chaubara Road, Near Muslim Commercial Bank Tel: 0606-414705-6 Fax: 0606-414506 Mandibahauddin Farooq Plaza, Link Kachehri Road Tel: 0546- 5009800

Mianwali PAF Road, Chah Gull Khanwala, Mianwali. Tel: 0459-920029 Fax: 0459-920030

Multan First Floor, NIPCO House 63-A, Abdali Road Tel: 061-4782354-55/4783057 Fax: 061- 4782356

Narowal Usman Plaza, Circular Road, Moore Saddiq Pura Tel: 054-2414267

Rajanpur Kamran Market, Opposite Jamia Sheikh Darkhasti, Indus Highway Tel: 0604-689513 Fax: 0604-690120

Rahim Yar Khan 29/30 Canal Bank Road, Opps. Jamiat ul Farooq Tel: 068-5001899

Rawalpindi 1st Floor, 20–B North Star Plaza Rehmanabad Chowk, Murree Road Tel: 051-4842548 / 9290930 Fax: 051-9290562

Sahiwal 276/B-1, Jinnah Road (High Street), 1st Floor Alflah Tower Tel: 040-4223261 Fax: 040-4223262

Sargodha 19, 1st Floor, Zahoor Plaza, Noori Gate Tel: 0483- 9230557/ 0483-740861 Fax: 0483- 9230558

Sialkot 1st Floor, Ali Complex, Railway Road Tel: 052-9250527 Fax: 052-9250528

Taunsa Sharif Mangortha Road Tel: 0642-601467 Fax: 0642-601395

Vehari 1st Floor, Daha City Plaza, F-63, College Road, Near Gool Chowk Tel: 067-3360306 Fax: 067-3360307

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NWFP

Abbotabad 1st Floor, Silk Plaza, Supply Bazar, Mansehra Road Shop # 1-5 & 29-34, Tahir Plaza, Main Bazar. Tel: 0992-343108 Fax: 0992-343109

Batagram First Floor, United Market Main Shahrah-e-Resham Tel: 0997-311778

Charsadda Ajmal Market, Tangi Road Tel: 091-6515724 Fax: 091-6515489

D.I. Khan Al-Zaman Building, Near Siraj Medical Center, West Circular Road Tel: 0966-812029 Fax: 0966-711382

Haripur Pankad Area, Shahrah-e-Hazara Tel: 0995-610181

Karak Kakakhel Market, Main Sabirabad Road. Tel: 0927-210001 Fax: 0927-210002

Kohat Samad Plaza, Behzadi Chakarkot, Bannu Road Tel: 0922-522875 Fax: 0922-522876

Kohistan Ground Floor, Kamila Market, Silk Road, Dassu, Kohistan.

Malakand

Tel: 0932-415039

Mardan House # 27 , The Mall Tel: 0937-9230445 Fax: 0937-9230446

Mansehra Abid Khan Plaza, Near Kahu Ziarat Shinkiari Road, Tel: 0997-920046 Fax: 0997-920047

Peshawar Ground Floor, Hurmaz Plaza, Tehkal Payan, University Road Tel: 091-9218366/5840388 Fax: 091-5840377

Shangla Shangla Plaza, College Road Alpuri, Shangla. Tel: 0996-850685 Fax: 096-850691

Swat (Mingora) First Floor, Abasin Towers, New Maidan Road Tel: 0946-729410 Fax: 0946-729411

Swabi Rehman Market, Swabi Mardan Road. Tel: 0938-330075 Fax: 0938-223212

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SINDH

Badin Adjacent Abbasi Hospital, Main DCO Chowk, Karachi Road Tel: 0297-862330 Fax: 0297-810149

Dadu Plot # 629, Main Road, Adjacent to Govt. Girls High School, Tel: 025-9200085 Fax: 025-9200084

Ghotki Sada Bahar Shopping Center, Near Bilal Mosque, Main GT Road Tel: 0723-600239 Fax: 0723-600240 Hyderabad Shop # 2-3, Defence Plaza, Thandi Sadak Tel: 0222-786620 Fax: 0222-786621

Jacobabad Station Road, Near PIA Office Mahala Shaikh Tel: 0722-652001 Fax: 0722-650302

Karachi Ground Floor, Block-C, Finance & Trade Centre, Shahrah-e-Faisal Tel: 021-9204124-30 Fax: 021- 9204132

KhairpurTel: 0254-620700Katchary Road, Near National Saving Khairpur Mir's. Fax: 0254-620700Tel: 0243 - 714064Fax: 0243-714065Sanghar

Larkana H #. 1588, Jan Mohd Jonejo Road, Near Jarral Shah Bukhari Tel: 0741-9410846 Fax: 0741-9410847

Mithi Shahi Bazar, Near Press Club Tel: 02322-62304 Fax: 02322-62305 Mirpur Khas Plot # 7, Ward-A, MP Colony, Main Umar Kot Road. Tel: 0233-873276 Fax: 0233-873163

Nawabshah House # C-S 2146 - 138, Dour Buchery Road, Kazi Ahmed More Tel: 0244-370093 Fax: 0244-370094

Nowsherofroze National Highway Tel: 0242- 481275 Fax: 0242- 481274

Sukkur Plot # 64, Sindhi Muslim Society, Near Red Carpet Hotel, Military Road. Tel: 071-9310527 /9310528 Fax: 071-9310530

Shikarpur Sattari Building, Plot # 23/34/5, Station Road Tel: 0726-520072 Fax: 0726-521802

Sehwan Sharif Shop # 3, Jahaz chowk near new Bus Stand, Station Road Tel: 0254-620700 Fax: 0254-620700

Sanghar Choudhary Corner, Main Nawabshah Road Tel: 0235- 800161 Fax: 0235-543439

Thatta Adjacent to Jahanzeb Hotel, Main National Highway Tel: 0298-550783 Fax: 0298-550784

BALOCHISTAN

Barkhan (Rakhni) Near National Bank of Pakistan, Rakhni branch, Rakhni Tel: 0829-688368 Fax: 0829-688367

Gawadar Shop no. 1-4 Super Gazarwan Market, Airport Road Tel: 0864-211764

Jafferabad Main Quetta Road, Near Railway Station Tel: 0838-510034 Fax: 0838-510034 Loralai Shop No. 1060, near Masool Chungi, Zhob Road Tel: 0824-410845 Fax: 0824-410916

Mastung Masjid Road, Near National Saving Center Tel: 0843-897426 Fax: 0843-897428

Nasirabad Labor Chowk, Quetta Road Dera Murad Jamali Tel: 0838- 711337 Fax: 0838- 711338 Pishin Malik Plaza, By-Pass Road Tel: 0826-421111 Fax: 0826-421123

Quetta Shop # 4, Usman Complex, Hali Road, Quetta Tel: 081-9201537 - 64 Fax: 081-9201528

Sibbi 84-A, Block-4, Jinnah Road Tel: 0831-9230059 Fax: 0831-412949

Sanjawi (Ziarat) Shop # 08, Haji Faizullah Market Main Bazar Tel: 0824-665572 Fax: 0824-665572

Zhob 1st Floor, House # C/196 Tehsil Road, Babu Mohalla Tel: 0822-413497 Fax: 0822-412099

AZAD KASHMIR

Bagh Jamil Plaza, Ground Floor, By Pass Road, Bagh. Tel: 058720-45061

Muzafarabad House # D-51, Upper Chattar Housing Scheme, Opposite SBP Tel: 058810-34485/86 Fax: 058810-34487 Neelam Patmakam, Near NADRA Office, Neelam

Rawalakot First Floor, Riaz Plaza, Near Tourism Hotel, Rawalpindi Road, Rawalakot. Tel: 058710-42710 Fax: 058710-43245

FATA

Khyber Agency Katyakhel Market, Jamrud Bazar, Jamrud, Khyber Agency. Tel: 091-5827655 Fax: 091-5827656 Kurram Agency PA Chowk, Thari Road, Parachinar, Kurram Agency Tel: 0926-312375 Fax: 0926-311375



prosperity, on all accounts